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Contact: John Dark
+1 (925) 788-6365
johndark@redportglobal.com

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New Spring 2016 Price List – Aurora and Halo Changes

- New Spring 2016 Price List:
 - o *Aurora and Halo Price Changes*
- *PredictWind Premium pricing added to XGate*
- *wXa-500 series is discontinued*
- *Optimizer Crew is discontinued*
- *Extended Hardware Warranty coming soon*

Effective immediately, we are making changes to our price sheet. Please contact your RedPort contact or sales@redportglobal.com for the latest price sheet. Details as follows:

RedPort Aurora Iridium Satellite Terminal

We have changed the way RedPort Aurora is powered. Upon introduction, Aurora used PoE (Power over Ethernet) as its exclusive form of power. Aurora will now be powered via 12V using the same power supplies as the RedPort Optimizer Personal.

The Suggested Retail Price of the Aurora is increasing to \$1799.00 USD. This reflects the changes in cost to the power supply change. Wholesale cost increases commensurately.

RedPort Halo Long-range Wi-Fi Extender

The RedPort Halo Suggested Retail Price is increasing to \$399 USD for the complete system, including the Optimizer Personal, reflecting changes to parts prices. This keeps Halo as one of the most capable and lowest cost Long-range Wi-Fi antennas on the market, particularly considering the inclusion of the Optimizer.

The cost of the antenna only, which is used for customers who have already purchased the Optimizer Personal, or are using the Least-cost routing function of the Optimizer Premier, increases to \$249 SRP. Wholesale cost increases commensurately.

PredictWind Premium Pricing is added to XGate pricing

XGate now includes a feature-rich free version of PredictWind Offshore in Mac, Windows and iOS versions. In addition, you can now sell PredictWind premium services, “Standard” and “Professional” as an added feature to XGate. You can also sell PredictWind with no XGate subscription.

wXa-500 Series Discontinued

The wXa-500 Series is discontinued. The 500 Series included a wXa- Series data router and VoIP gateway in one single-U rackmount enclosure. We recommend that customers simply purchase separate wXa-300 and 400 series boxes as needed, or an Optimizer Premier. Support continues for the foreseeable future.

Optimizer Crew Discontinued

The Optimzier Crew is discontinued, and replaced by the Optimizer Voice and Optimizer Premier. Support continues for the foreseeable future.

Extended Hardware Warranty

RedPort products are extremely robust, and designed to meet the rigors of the satellite industry – on vessels and in rugged environments. RedPort will soon be releasing an Extended Warranty option for up to 3 years from original date of purchase. This gives customers peace of mind, and it gives you an additional opportunity for profit when you sell additional years of hardware warranty coverage against defects in materials and workmanship.

More details will come with the formal launch of the program. In the meantime, pricing is set at 18% of the hardware cost for each additional year of extended coverage, up to 5 years (and suggested at 18% of your retail selling price).