



## RedPort Dealer News #1

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April, 2016

## RedPort and PredictWind Launch Integrated Email and Satellite Weather Service

- ***XGate with PredictWind Now Available:*** *New version of XGate includes PredictWind weather forecasting service: Lets users select, download and view marine weather forecasts*
- ***Sell PredictWind:*** *Now you can sell PredictWind premium services with XGate, or alone.*

### ***XGate with PredictWind Now Available:***

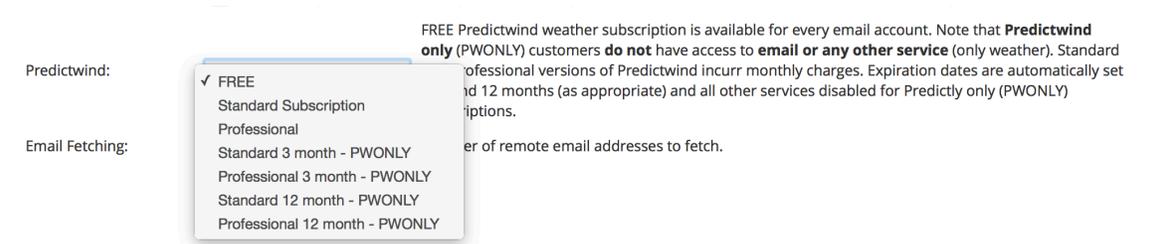
Starting immediately, XGate now includes the PredictWind Offshore weather-forecasting app. PredictWind Offshore allows users to download and immediately view GRIB files, weather routes, GMDSS Text forecasts and Satellite Imagery. Both free and premium versions are available.

The integration of the two products gives world-class weather information to XGate users while letting PredictWind Offshore users access files via satellite phones and terminals with XGate and XGate-compatible routers, including RedPort Optimizer routers.

## *Sell PredictWind*

### **How to Sell PredictWind**

Site Licensees will see a new option in their Admin Portal that allows you to choose PredictWind service. If no option is chosen, the default will be FREE. A drop-down menu allows you to choose other services, either with XGate or PWONLY (PredictWind only).



The Mac and Windows versions of PredictWind Offshore have a “Upgrade Now” option from within the program. You will need to create a page to sell the upgrade, and give us that link so that we can include it in your build of XGate.

XGate Agents can simply specify the desired PredictWind service in their purchase order.

### **Compatibility**

PredictWind Offshore is currently available for Mac, Windows, and iOS. An Android version is in development.

## PredictWind Versions and Pricing

As an XGate dealer, you have the option of selling PredictWind, both with and without XGate.

Predictwind:  FREE Predictwind weather subscription is available for every email account. Note that **Predictwind only** (PWONLY) customers **do not** have access to **email or any other service** (only weather). Standard Professional versions of Predictwind incur monthly charges. Expiration dates are automatically set to 12 months (as appropriate) and all other services disabled for Predictly only (PWONLY) subscriptions.

Email Fetching:  Standard 3 month - PWONLY  
 Professional 3 month - PWONLY  
 Standard 12 month - PWONLY  
 Professional 12 month - PWONLY

Number of remote email addresses to fetch.

PredictWind service is offered in different versions. The free version included with XGate is more capable than the free web-based version: it includes more types of weather information, satellite imagery, and the ability to download files via satellite. For a detailed comparison of the free-standing versions of PredictWind, including pricing, see: <http://www.predictwind.com/features-packages-and-pricing/>

For dealer pricing, contact RedPort Global directly.

	Free	Free w/XGate	Standard	Professional
With XGate, sold monthly	Free	Free	SRP: \$16.58	SRP: \$41.58
Without XGate, 3-month subscription	Free	Free	SRP: \$79.00	SRP: \$199.00
Without XGate, 12-month subscription	Free	Free	SRP: \$199.00	SRP: \$499.00
	Wind only; no satellite downloads	GFS - Wind, Rain, Cloud, Temp PWG - Waves GMDSS - text forecasts Satellite Imagery; Satellite downloads	See <a href="http://www.predictwind.com/features-packages-and-pricing/">http://www.predictwind.com/features-packages-and-pricing/</a>	

## **PredictWind Offshore**

*PredictWind Free (without XGate)* is the most basic version, providing only wind maps, with no option to download weather over satellite, and no compatibility with the PredictWind Offshore App.

*PredictWind Free for XGate*, included at no additional cost for active XGate subscribers, lets users request, download, and view worldwide weather forecasts using their XGate service and satellite phone. PredictWind Free for XGate is superior to the standalone PredictWind Free: it allows downloads over satellite, and includes more weather information.

*Predictwind Standard* adds proprietary detailed world weather maps as well as weather routing, departure planning and increased local resolution.

*PredictWind Professional* offers the highest resolution weather GRIB files, the best available current and tidal information, along with the Standard package features. PredictWind Standard and PredictWind Professional are fee-based upgrades that will be available with the ease, speed and reliability XGate's of one button access.